

Holiday Resort
High Speed Internet &
Guest WiFi Solutions

Specialising in FREE WiFi Solutions for Hotels and Resorts on the Gold Coast

Wi-Fi is no longer just another amenity at hotels. It has become a prerequisite for doing business. A recent survey showed 87% of people rate Free Wi-Fi as one of the most important factors when choosing a hotel, it was more important than how they rated a good night's sleep.

AFT helps Hotel Managers, Property Owners & Bodies Corporate increase their ROI by providing high speed internet services that is delivered through a state of the art network specifically designed around each building's infrastructure. With over 15 years at the leading edge of holiday resort, high rise and large scale commercial complexes, AFT is the Gold Coast's leading carrier for High Speed Internet & Wi-Fi solutions. Our growing portfolio of Hotel and Resorts across Brisbane and the Gold Coast includes:

- The Swell Resort
- Meriton on Main Beach
- · Liberty on Tedder
- The Hub Apartments
- Tribeca Apartments
- Classic Holiday Club
- Oscar on Main

- Carmel by the Sea
- · Burleigh Surf Resort
- · The Phoenician
- Budds Beach Apartments
- 19th Ave on the Beach
- The Vista @ Emerald Lakes
- Lakewood Apartments Varsity Lakes

- Second Ave Resort
- Royal Palm Resort
- Princess Palm Resort
- Contessa Holiday Apartments
- Key Largo
- Aussie Resort

Increase Building Occupancy & Stop Bad Reviews

There is single reason for AFT focusing on Hotels and Resorts: **Slow Internet is everywhere on the Gold Coast**. Guests now treat the Internet as a Free utility, just like water, gas and electricity. Without great WiFi, holiday guests tend to post negative reviews and less likely to return. This overtime lowers overall building occupancy and reputation. Compounding the problem are low quality providers, often delivering sub-par and over priced solutions.

AFT has focused much of our growth into fixing this problem. We will show you how offering Free WiFi to your holiday guests and selling internet to Long Term tenants can be very profitable.

Depending on the solution you choose, all Units within the building (including holiday guests, owner-occupiers and long term tenants) can be given access to speeds of up to 100 Mbps; delivered directly into their Units. All services are then backed by our 110% Speed Guarantee and in depth end user support.





AFT Communications is a business centric telecommunications provider of high speed internet and data services, WiFi and hospitality systems and Voice and Cloud Call Management Solutions. Our main focus is helping small to medium business with their Communication needs and have established a strong following among Building & Hotel Managers, Real Estate Agencies, Trade Businesses and Small Business Owners. Our SMB client portfolio now includes over 250 businesses across SEQ. AFT is a Telecommunications Carrier licensed under the Telecommunications Act 1997, Carrier Number 434.

Cloud Hotspot & Voucher System

Using the leading Wi-Fi guest solutions on the market, Your hotspot comes with a customisable splash page design, perfect for local advertising, optimised for both desktop and mobile devices.

Hotspot Vouchers - Generate a unique code to your customer which limits the usage and time as needed based on the term of their stay.



Paid Vouchers - You can offer different type Pre-Paid Vouchers to your guests and long term Tenants so they can pay for them by cash at your location or take card payments online and generate a source of reoccurring income from users.



High Speed Guaranteed: Works with Everything!

Depending on your Buildings infrastructure, AFT will use a combination of Ethernet, Fibre and VDSL2 technologies to deliver a high-speed internet connection directly into the holiday letting pool as well as any other tenants or owners occupiers that would like to access the internet. A high powered WiFi modem is installed into each unit, allowing the internet to be delivered over both WiFi or wired Ethernet. Perfect for smart TV's or other smart devices.





Testimonals

AFT Communications stands behind the quality of our services and the support we give our clients. Here's what some of our existing clients have had to say:



In the first few months of taking over the management of Oscar on Main, we found that the number one complaint from our guests was WiFi. After implementing the AFT's hotspot WiFi solution, we no longer hear any more complaints from our guests; it is fast & reliable, simple for guests to logon & use, and easy for us to setup the different vouchers. It was easily the best decision we have made. - Dave Ginley, Resort Manager, Oscar on Main

Carmel by the Sea

Holiday Apartments, Broadbeach

I needed a solution that delivered holiday guests fast and free WIFI while also allowing me to sell WIFI to those who live within the building. Luckily AFT was able to help me achieve both with their Hotspot system. Since then it's worked 100% and I've had no complaints, only happy guests. Thanks AFT, this has really improved the overall experience for guests staying at Carmel by the Sea! - Gary Fitzjohn, Hotel Manager, Carmel By The Sea